

Connector Intro & Lessons Learned in OE3















DEVELOPMENT



Emily Sutton | Central Plains Regional Director | Enroll America



Introduction



Objectives & Agenda

- 1. A quick intro!
- 2. Take a look at lessons learned in OE3



A Brief Intro to the Connector



What is the Connector?



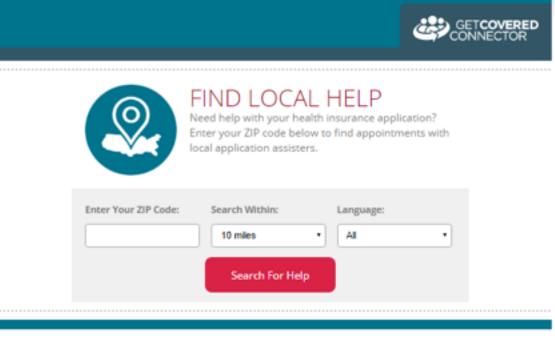
It's a scheduling tool!



Calculator Find Free Help

Plan Explorer

Get Covered 101



Brought to you by



Questions? | Privacy Policy | Terms of Service | Report a Problem

© 2014-2016, Enroll America



A better question:

What does the Connector do?



It allows you to manage and schedule appointments.



It allows you to manage and schedule appointments.

It allows you to report on the outcomes of those appointments.



It allows you to manage and schedule appointments.

It allows you to report on the outcomes of those appointments.

It creates a centralized place for consumers to engage with enrollment assistance.



hat does the Connector do?

It allows you to manage and schedule appointments.

It allows you to report on the outcomes of those appointments.

It creates a centralized place for consumers to engage with enrollment assistance.

It creates a centralized place for coalitions to work and learn together.



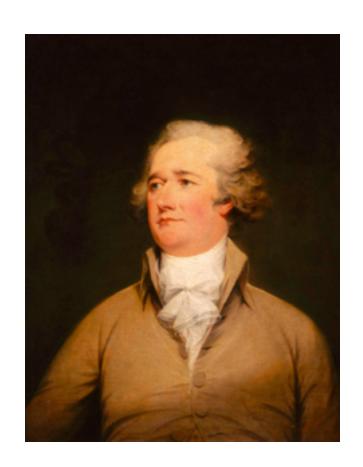
A bit of history

OE1: the North Carolina scheduler

OE2: Connector launch

OE3: 400+ organizations across 38 states!

A quarter million appointments to date

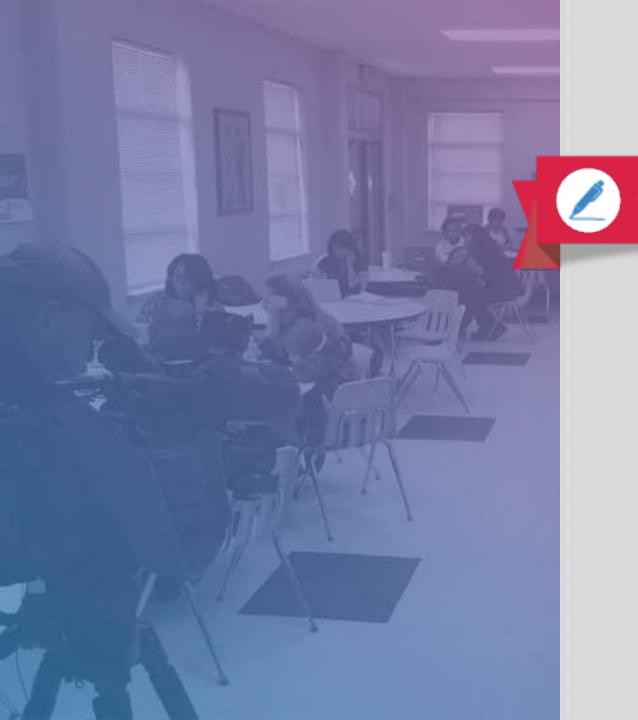




Tool Demonstration

Get Covered Connector—consumer site

Get Covered Connector—assister site



Lessons Learned in OE3



Big picture learnings

Continues to be a great tool to manage appointment load, across multiple people and locations.



Big picture learnings

Creating a single, centralized "door" for consumers to enter continues to make it easier to run an effective, broad-based outreach/enrollment program.



Big picture learnings

Centralizing reporting, appointment management, and outreach in one platform = higher impact.



OE3 Lessons—Data

Tuesday @ 10 AM was the most common appointment time

Saturday mornings had the highest "uptake" rate (19%), with weekday mornings also high (11-12%)

December 15th was the biggest day for appointments



OE3 Lessons—Data

Confirmation works – automated follow-up generally improves completion rates, particularly using empathetic language

Non-metro and Spanish-speaking consumers showed up to their appointment more often: high need = high impact





Questions and Comments



Emily Sutton

Central Plains Regional Director
State Assistance, Enroll America
303.550.1980
esutton@enrollamerica.org

Thank you!